

# DENNES ENGINEERING

LEADERS IN THE FIELD OF  
CORRUGATED ENGINEERING



**BHS** BHS is the world leading corrugated machine and roll manufacturer and is unique in its ability to adapt its equipment and interface with machinery from any other corrugating manufacturer. BHS not only supplies machines but also manufactures new and regrinds old corrugating rolls for all types of machines.

## Vonderheiden Maschinenbau und Messtechnik GmbH

Vonderheiden supplies spare parts for all corrugators on line. Also available are retrofits for individual machines on the corrugator, including the BHS hotplates for the double backer. Second-hand machines from various manufacturers are also available and specific machine requirements can be requested via the website.



**DICAR GROUP**  
Dicar has dominated the market for the last 40 years in supplying consumables for rotary die cutting machines and flexo folder gluers. Dicar also manufactures crushless wheels, lead edge wheels, feeder wheels, creasing profiles and nylon doctor blades.

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# Ideas and investments at New Africa Inks



New Africa Inks is investing in its people, products and processes to produce a top-quality ink solution for the printing industry.

**NEW Africa Inks, Durban, founded in 2005 by Alvin Pather, has achieved unprecedented growth in the production of inks for the local and international market by developing innovative products and offering excellent service and support.**

Alvin established the business with the support of Sathie Pather, now chief technical officer at New Africa Inks. With an impressive background in ink product formulation that spans almost 30 years, Sathie is responsible for R&D.

They're joined in the Durban branch by Clive Mundow, chief operating officer, and Kemraj Ridhoo, chief marketing officer. The Johannesburg and Cape

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Visiting the **PACKAGING & PRINT MEDIA** stand at Propak Africa were Mark Collie of Buffet Investment Services, and Alvin Pather and Kemraj Ridhoo of New Africa Inks. Since then they've invested in a new factory and advanced machinery.

INK MATTERS

Town branches are managed by two experienced individuals, Dessie Naicker and Malick Slamang respectively.

In 2008 Buffet Investment Services, a boutique private equity firm, partnered the company to provide capital and strategic advice to facilitate further growth.

After a fire destroyed the original factory in 2009, New Africa Inks moved into a newly-built state-of-the-art 5 000m<sup>2</sup> manufacturing facility in New Germany; and increased production capacity by investing in additional machinery.

### Broader market solutions

The starting point for the business was in screen-printing inks but the company has developed a real strength in UV technology and has recently started producing UV-flexo products.

New Africa Inks now offers screen-printing inks (UV-curable and solvent-based inks); flexographic printing inks (UV-flexo inks, cationic inks, solvent and water-based inks); gravure inks (solvent-based); offset

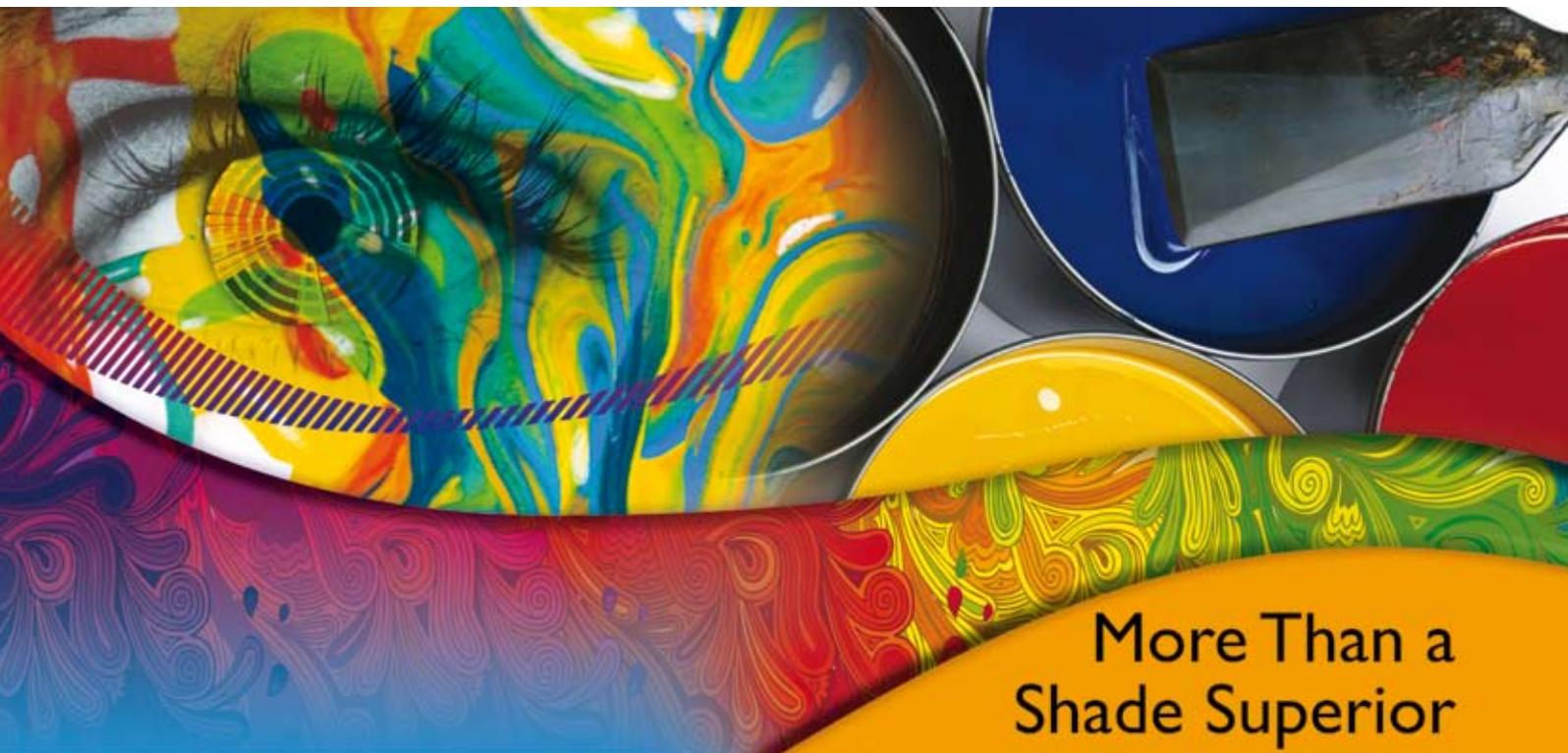
inks (UV-curable and conventional); digital inks; and over-print varnishes and specialties.

According to the company's executives, New Africa Inks' success in the marketplace can be attributed to a combination of experience and the use of the latest ink technology, combined with offering top quality, reliability and on-time delivery. Its quality of service emanates from the passion of its people, its commitment to customer satisfaction, in-depth market knowledge, flexibility and broad expertise, they say.

Its new spacious premises offer ample opportunity for future growth and the company continues to invest in its people, products and processes in order to consistently improve its offerings.

New Africa Inks has also developed partnerships with leading ink manufacturers based in the US and UK.

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